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SUN HING VISION GROUP HOLDINGS LIMITED

新興光學集團控股有限公司*

(Incorporated in Bermuda with limited liability)

(Stock Code: 125)

INTERIM RESULTS

FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2012

OPERATING RESULTS

The Board of Directors (the “Board”) of Sun Hing Vision Group Holdings Limited (the “Company”) is pleased to announce the unaudited condensed consolidated results of the Company and its subsidiaries (the “Group”) for the six months ended 30 September 2012, together with the comparative figures for the corresponding previous period as follows:

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2012

		Six months ended	
	<i>NOTES</i>	30.9.2012	30.9.2011
		HK\$'000	HK\$'000
		(unaudited)	(unaudited)
Revenue	3	557,798	592,535
Cost of sales		(461,270)	(473,226)
Gross profit		96,528	119,309
Bank interest income		2,025	2,149
Other income, gains and losses		(61)	(2,920)
Selling and distribution costs		(5,013)	(6,488)
Administrative expenses		(62,606)	(62,440)
Profit before taxation		30,873	49,610
Income tax expense	5	(3,910)	(5,127)
Profit and total comprehensive income for the period attributable to the owners of the Company	6	26,963	44,483
Earnings per share			
Basic	8	HK10 cents	HK17 cents

* For identification purposes only

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AT 30 SEPTEMBER 2012

	<i>NOTES</i>	30.9.2012 HK\$'000 (unaudited)	31.3.2012 <i>HK\$'000</i> (audited)
NON-CURRENT ASSETS			
Property, plant and equipment		295,555	288,259
Prepaid lease payments		3,542	3,588
Deposit paid for acquisition of property, plant and equipment		2,770	2,658
		301,867	294,505
CURRENT ASSETS			
Inventories		188,198	161,914
Trade and other receivables	9	311,205	294,536
Prepaid lease payments		91	91
Bank balances and cash		356,191	366,405
		855,685	822,946
CURRENT LIABILITIES			
Trade and other payables	10	233,762	184,120
Taxation payable		405	2,748
		234,167	186,868
NET CURRENT ASSETS			
		621,518	636,078
CAPITAL AND RESERVES			
Share capital		26,278	26,278
Share premium and reserves		894,610	901,808
		920,888	928,086
NON-CURRENT LIABILITY			
Deferred tax liabilities		2,497	2,497
		923,385	930,583

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2012

1. BASIS OF PREPARATION

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard (“HKAS”) 34 *Interim Financial Reporting* issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”) as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”).

2. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain leasehold land and buildings, which are measured at revalued amounts, as appropriate.

The accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 September 2012 are the same with those followed in the preparation of the Group’s annual financial statements for the year ended 31 March 2012.

In the current interim period, the Group has applied, for the first time, the following amendments to Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the HKICPA:

- amendments to HKFRS 7 *Financial Instruments: Disclosures – Transfers of Financial Assets*; and
- amendments to HKAS 12 *Deferred Tax: Recovery of Underlying Assets*

The application of the above amendments to HKFRSs in the current interim period has had no material effect on the amounts reported in these condensed consolidated financial statements and/or disclosures set out in these condensed consolidated financial statements.

3. REVENUE

Revenue is measured at the fair value of the consideration received or receivable and represents amount receivable for goods sold in the normal course of business, net of discounts and related taxes.

4. SEGMENTAL INFORMATION

Whilst the chief operating decision makers, the Company’s executive directors, regularly review revenue by geographical location of customers, information about profit or loss by geographical location of customers is not provided to the executive directors for their review. Financial information reported to the executive directors for the purposes of resource allocation and performance assessment focuses on the consolidated gross profit and analysis of the business of manufacturing and trading of eyewear products of the Group as a whole.

As a result, there is only one operating segment for the Group, which is manufacturing and trading of eyewear products. Financial information regarding this segment can be made reference to the condensed consolidated statement of comprehensive income.

The Group’s revenue are arising from manufacturing and sales of eyewear products.

5. INCOME TAX EXPENSE

	Six months ended	
	30.9.2012	30.9.2011
	HK\$’000	HK\$’000
The charge comprises:		
Hong Kong Profits Tax	2,736	4,707
People’s Republic of China (“PRC”) Enterprise Income Tax	1,174	420
	3,910	5,127
	3,910	5,127

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for both the current and prior periods.

PRC Enterprise Income Tax is calculated at the rates in accordance with the Law of the PRC on Enterprise Income Tax (the “EIT Law”) and Implementation Regulation of the EIT Law.

A portion of the Group’s profits earned by a principal subsidiary incorporated in Hong Kong, which is taxed on 50:50 apportionment basis, neither arises in, nor is derived from, Hong Kong. Accordingly, that portion of the Group’s profit is not subject to Hong Kong Profits Tax. Further, in the opinion of the directors, that portion of the Group’s profit is not at present subject to taxation in any other jurisdictions in which the Group operates for both periods.

Pursuant to the relevant laws and regulations in the PRC, two PRC subsidiaries of the Company are exempted from PRC income tax for two years, followed by a 50% reduction for the next three years. The first profit making year of one of the PRC subsidiaries was the calendar year ended 31 December 2008. Accordingly, it is exempted from EIT for two calendar years ended 31 December 2009, and is subjected to a concession rate of 12.5% for the three calendar years ending 31 December 2012. After the end of tax reduction, a unified EIT rate of 25% will be applied.

The other PRC subsidiary has not been charged for EIT since its assessable profit is absorbed by tax losses brought forward.

No provision for PRC income tax has been made for the other PRC subsidiaries as they did not have any assessable profit for both periods.

6. PROFIT FOR THE PERIOD

	Six months ended	
	30.9.2012	30.9.2011
	HK\$’000	HK\$’000
Profit for the period has been arrived at after charging (crediting):		
Bad debts recovered	(411)	–
Depreciation of property, plant and equipment	27,473	28,377
Employee benefits expenses	191,522	188,777
Gain on disposal of property, plant and equipment	(124)	(20)
Net foreign exchange losses	596	3,258
Release of prepaid lease payments	46	45
Write-down of inventories	16,022	9,583
	16,022	9,583

7. DIVIDENDS

During the period, a final dividend in respect of the year ended 31 March 2012 of HK10.0 cents per share and a special dividend of HK3.0 cents per share amounting to approximately HK\$34,161,000 in total (six months ended 30 September 2011: final dividend in respect of the year ended 31 March 2011 of HK10.0 cents per share and a special dividend of HK3.0 cents per share amounting to approximately HK\$34,161,000 in total) were paid to shareholders.

Subsequent to 30 September 2012, the directors determined that an interim dividend of HK4.5 cents per share and a special dividend of HK1.0 cent per share in respect of the year ending 31 March 2013 (2011: an interim dividend of HK4.5 cents per share and a special dividend of HK2.8 cents per share in respect of the year ended 31 March 2012 amounting to approximately HK\$19,183,000 in total) will be paid to the shareholders of the Company whose names appear in the Register of Members on 27 December 2012.

8. EARNINGS PER SHARE

The calculation of basic earnings per share attributable to the owners of the Company is based on the following data:

	Six months ended	
	30.9.2012	30.9.2011
	HK\$'000	HK\$'000
Earnings		
Earnings for the purpose of basic earnings per share	<u>26,963</u>	<u>44,483</u>
Number of shares		
Number of ordinary shares in issue for the purpose of basic earnings per share	<u>262,778,286</u>	<u>262,778,286</u>

No diluted earning per share is presented as there was no potential ordinary share outstanding in both periods.

9. TRADE AND OTHER RECEIVABLES

The Group allows a credit period at between 30 to 120 days to its customers. The following is an aged analysis of trade receivables based on payment due date net of allowance for doubtful debt at the end of the reporting period:

	30.9.2012	31.3.2012
	HK\$'000	HK\$'000
Trade receivables		
Current	263,212	257,841
Overdue up to 90 days	32,841	26,385
Overdue more than 90 days	<u>7,603</u>	<u>2,645</u>
	303,656	286,871
Prepayments	3,347	3,272
Deposits	3,654	3,435
Other receivables	<u>548</u>	<u>958</u>
	311,205	294,536

10. TRADE AND OTHER PAYABLES

The following is an aged analysis of trade payables based on payment due date at the end of the reporting period:

	30.9.2012	31.3.2012
	HK\$'000	HK\$'000
Trade payables		
Current and overdue up to 90 days	163,393	118,386
Overdue more than 90 days	<u>7,457</u>	<u>2,359</u>
	170,850	120,745
Accruals	56,962	55,793
Other payables	<u>5,950</u>	<u>7,582</u>
	233,762	184,120

11. COMPARATIVE FIGURES

Certain comparative figures set out in the condensed consolidated statement of comprehensive income has been reclassified to conform with current period's presentation.

INTERIM AND SPECIAL DIVIDENDS

The Directors have resolved to declare an interim dividend of HK4.5 cents per share and an interim special dividend of HK1.0 cent per share for the six months ended 30 September 2012 (2011: HK4.5 cents and HK2.8 cents). The interim dividend and interim special dividend will be payable on or about 16 January 2013 to the shareholders whose names appear on the register of members of the Company at the close of trading on 27 December 2012.

CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed from 21 December 2012 to 27 December 2012, both days inclusive, during which period no transfer of shares will be effected. In order to qualify for the proposed interim dividend and interim special dividend, all transfers accompanied by the relevant share certificates, must be lodged with the Company's share registrar in Hong Kong, Union Registrars Limited, 18/F, Fook Lee Commercial Centre, Town Place, 33 Lockhart Road, Wanchai, Hong Kong not later than 4:00 p.m. on 20 December 2012.

MANAGEMENT DISCUSSION AND ANALYSIS

Business Review

During the period under review, the business environment was difficult and the challenges encountered by the Group were on both the demand and cost sides. On one hand, the Group faced highly unstable market demand as a result of weak consumer confidence in Europe, United States and most of the Asian countries. On the other hand, the operating costs in China continued to increase. As a result, turnover of the Group for the six months ended 30 September 2012 decreased by 5.86% to HK\$558 million (2011: HK\$593 million) while net profit of the Group dropped by 39.39% to HK\$27 million (2011: HK\$44 million). Accordingly, basic earnings per share decreased by 41.18% to HK10 cents (2011: HK17 cents).

Profitability of the Group was highly affected by the rising costs in operation. The labor costs in Guangdong, China, where the Group's production facilities are located, continued to increase as a result of the unstable labor supply as well as Chinese government's policy to improve disposable income of the general workers. At the same time, the quantitative easing policy adopted by the United States and the deteriorating fiscal condition in the Euro zone created a strong Renminbi environment. Renminbi continued to appreciate as compared to that of the same period in 2011, which intensified the cost pressure. The Group introduced measures to streamline its operation, but still the above cost impact could not be completely offset. As a result, the Group's gross profit margin decreased from 20.14% to 17.31% and net profit margin decreased from 7.51% to 4.83%.

The ODM Business

For the six months ended 30 September 2012, the Group's original design manufacturing ("ODM") turnover decreased by 2.56% to HK\$494 million (2011: HK\$507 million), which represented 89% of the Group's total consolidated turnover. Europe and United States continued to be the two largest markets of the Group's ODM business and accounted for 57% and 39% of the Group's ODM turnover respectively. The Group's ODM turnover to Europe and the United States increased by 5.20% to HK\$283 million (2011: HK\$269 million) and decreased by 9.35% to HK\$194 million (2011: HK\$214 million) respectively. This generally sluggish performance was caused by the weak market demand as a result of economic recession. In terms of product mix, sales of metal frame, plastic frames and others accounted 47%, 52% and 1% (2011: 53%, 46% and 1%) of the Group's ODM turnover. During the review period, the Group observed a rising trend in plastic frames and had flexibly adjusted its production facilities in response to the market demand.

The Branded Eyewear Distribution Business

For the six months ended 30 September 2012, the Group's branded eyewear distribution turnover decreased by 25.58% to HK\$64 million (2011: HK\$86 million), which represented 11% of the Group's total consolidated turnover. The decline was mainly due to the fact that many of the Group's customers deferred their sales orders in order to lower their own inventory level as a result of the uncertain business environment. During the period under review, China experienced slowdown in growth and retail market began to show symptoms of weakening. At the same time, the market demand from other Asian countries including Japan continued to be sluggish and volatile. The restructuring of the Group's distribution channels in certain countries during the period under review also adversely affected the turnover performance. Against such a backdrop, the Group's branded eyewear distribution turnover contributed from Asia decreased by 26.39% to HK\$53 million (2011: HK\$72 million). Asia continued to be the largest market of the Group's distribution business. It accounted for 83% of the Group's total branded eyewear distribution turnover.

LIQUIDITY AND CAPITAL RESOURCES

The Group continued to maintain a strong liquidity and financial position. It held a cash and bank balance of HK\$356 million as at 30 September 2012 and did not have any bank borrowings during the year. The Group will continue to manage its cash flows in a prudent manner, without compromising on the needs of investing in carefully selected fixed assets and exploring business opportunities with good potential. During the period under review, net cash inflow from operations amounted to HK\$57 million.

Given the Group's strong cash position, the Directors have again resolved to declare an interim special dividend of HK1.0 cent per share on the top of the interim dividend of HK4.5 cents per share for the six months ended 30 September 2012. The Directors will continue to monitor the dividend policy closely to ensure that an optimal balance can be achieved between the retention of sufficient liquidity in the Group to prepare for the uncertainty ahead and the distribution of earnings to the shareholders respectively.

As at 30 September 2012, the net current assets and current ratio of the Group were approximately HK\$622 million and 3.7:1 respectively. The total shareholders' equity of the Group decreased to HK\$921 million as at 30 September 2012 from HK\$928 million as at 31 March 2012. Due to the slowdown of economy, debtor turnover period increased to 99 days. The Group considered that the credit quality of its account receivables was still good and will enhance its effort to strengthen debt collection. The Group adopted cautious approach to manage its inventory with an aim to reduce inventory risk and optimize working capital. Inventory turnover period was managed at a level of 74 days. The Directors are confident that the financial position of the Group will remain strong, and the Group has sufficient liquidity and financial resources to meet its present commitments and future business plans.

PROSPECTS

The business environment is expected to be challenging in the coming half year. Although there have been signs that customers begin to adopt a relatively less prudent approach in sales order placement, the market trend is still highly uncertain. The Euro zone is clouded by the sovereign debt crisis. Analysts are worrying that further spread of the sovereign debt crisis may trigger another wave of financial turmoil. The pace of economic recovery of United States has been slow. The government of United States needs to overcome issues including high unemployment and weak consumer confidence, which are not expected to be resolved in a short period of time. The economic growth of China has slowed down. Meanwhile, Chinese government is expected to continuously improve the living standard of the general workers. Minimum wages in Guangdong region may be further increased, which will adversely affect the Group's profitability.

In order to manage the rising costs, the Group will maintain a flexible workforce and production capacity so that it can respond swiftly to the changing market demand. The Group will also continue to invest in fixed assets used for standardization and automation of production, even though a prudent approach will continue to be adopted to manage capital expenditure and cash flow. The Group will streamline its operation to improve production efficiency. The Directors believe that it is the best way to manage the increasing labor costs and to achieve a win-win objective together with our valuable workforce. Financially, the Group will continue to maintain a strong balance sheet and optimize its cash flows by applying a cautious control on receivables and inventories. We expect that the Group will maintain a low gearing status in foreseeable future so that the Group will not be subject to the risks arising from the fluctuating interest rates and tightening capital supply.

Despite recent slowdown in the economic growth of China, the Directors believe that the fundamentals of China are still good and the improvement of general workers' disposable income will finally contribute to the growth of domestic consumption demand. The Group will continue to increase presence of its branded eyewear distribution business in China. It will explore new business opportunities and expand its brand horizon as well as distribution channels in Chinese market. Meanwhile, the Group will continue to seek for new brands with potential in order to enrich the brand portfolio of the Group's branded eyewear distribution business as a whole. In the coming months, the eyewear of Mark Fairwhale, a reputable fashion brand in China, will be introduced to market. We have also received positive market feedback for the eyewear of our debut brand, Special Eyes, a Japanese creative label emphasizing innovative design and functionality. The inclusion of the new brands in our brand portfolio will help create new business opportunities for our branded eyewear distribution business.

Looking forward, the business environment is expected to be tough and full of uncertainty. Levering on our strength in product design, customer service, market knowledge, experience on operation and financial management, we are confident that we will overcome the challenges and continue to achieve sustainable growth in the long run.

CORPORATE GOVERNANCE

The Company is committed to maintain a high standard of corporate governance with a view to enhancing the management of the Company as well as to preserve the interests of the shareholders as a whole. The Board has adopted the code provisions set out in the Corporate Governance Code and Corporate Governance Report (the “CG Code”) contained in Appendix 14 of the Listing Rules, except for the deviation from code provision A.2.1 of the CG Code. During the period under review, the Company has complied with the CG Code, except for the deviations as mentioned below:

Code provision A.2.1 of the CG Code stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. The division of responsibilities between the chairman and chief executive officer should be clearly established and set out in writing. Mr. Ku Ngai Yung, Otis has been assuming the roles of both the chairman and chief executive officer of the Company since its establishment. The Board intends to maintain this structure in the future as it believes that it would provide the Group with strong and consistent leadership and allow the Group’s business operations, planning and decision making as well as execution of long-term business strategies to be carried out more effectively and efficiently. The Board would review and monitor the situation on a regular basis and would ensure that the present structure would not impair the balance of power in the Company.

Code provision A.6.7 of the CG Code stipulates that independent non-executive directors and other non-executive directors, as equal board members, should attend general meetings. The non-executive director of the Company did not attend the annual general meeting of the Company held on 24 August 2012 due to other commitment.

AUDIT COMMITTEE

An audit committee has been established by the Company with written terms of reference to act in an advisory capacity and to make recommendations to the Board. The members of the audit committee comprise the three independent non-executive directors of the Company, who are Mr. Lo Wa Kei, Roy (Chairman), Mr. Lee Kwong Yiu and Mr. Wong Che Man, Eddy. Mr. Lo Wa Kei, Roy and Mr. Wong Che Man, Eddy are both qualified certified public accountants and possess the qualifications as required under rule 3.21 of the Listing Rules. None of the members of the audit committee is a member of the former or existing auditors of the Group. The audit committee has adopted the principles set out in the CG Code. The duties of the audit committee include review of the interim and annual reports of the Group as well as various auditing, financial reporting and internal control matters with the management and/or external auditor of the Company. The Group’s unaudited condensed consolidated financial statements for the six months ended 30 September 2012 have been reviewed by the audit committee together with the Company’s external auditor Deloitte Touche Tohmatsu.

REMUNERATION COMMITTEE

A remuneration committee was established by the Company with written terms of reference in September 2005 and currently comprises Mr. Lee Kwong Yiu (Chairman), Mr. Lo Wa Kei, Roy and Mr. Wong Che Man, Eddy, all of whom are independent non-executive directors of the Company, as well as the human resources manager of the Group. The duties of the remuneration committee include the determination of remuneration of executive directors and senior management and review of the remuneration policy of the Group.

NOMINATION COMMITTEE

A nomination committee was established by the Company with written terms of reference, which was effective from March 2012. The nomination committee currently comprises Mr. Wong Che Man, Eddy (Chairman), Mr. Lo Wa Kei, Roy and Mr. Lee Kwong Yiu, all of whom are independent non-executive directors of the Company, as well as the human resources manager of the Group. The duties of the nomination committee include the review of the structure, size and composition of the Board and making recommendations on any proposed changes to the Board to complement the Company's corporate strategy.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules (the "Model Code") as its own code of conduct regarding directors' securities transactions on terms no less exacting than the required standard under the Model Code. Having made specific enquiry of all directors, the Directors confirmed that they had complied with the required standard set out in the Model Code throughout the six months ended 30 September 2012.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the period under review, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

APPRECIATION

On behalf of the Board, we would like to thank our customers for their support during the period. We would also like to express our sincere appreciation to our shareholders, staffs, suppliers and bankers for their efforts and commitments.

On behalf of the Board
Ku Ngai Yung, Otis
Chairman

Hong Kong, 28 November 2012

As at the date of this announcement, the Board comprises six executive directors, namely Mr. Ku Ngai Yung, Otis, Mr. Ku Ka Yung, Mr. Tsang Wing Leung, Jimson, Ms. Ku Ling Wah, Phyllis, Mr. Chan Chi Sun and Ms. Ma Sau Ching, one non-executive director namely Mr. Ku Yiu Tung, and three independent non-executive directors, namely Mr. Lo Wa Kei, Roy, Mr. Lee Kwong Yiu and Mr. Wong Che Man, Eddy.